




Security & Safety Solutions for the Mining & Energy Industries



MetroLink Security Solutions

A photograph of a large explosion in an open field, with a massive plume of orange and yellow fire and black smoke rising into the sky. The background shows a flat landscape under a hazy sky.

We are in an era where the safety of personnel, the security of facilities, and the protection of assets are under increasing threat from worldwide terrorism and organized criminal elements.

Two high-profile targets for these types of activities are the mining and energy sectors.

MetroLink's Security Solutions group is responding to this situation by providing unique technology-based security products, applications and services, designed specifically for these sectors.



MetroLink's Applications & Products



MetroLink technology-based security applications, products and services support a wide variety of video surveillance, perimeter security, personal safety, perimeter intrusion, and controlled access applications.

Many of the systems and applications offered by MetroLink were originally designed for use by the US Department of Defense, and security agencies, and are in use in sensitive installations around the globe.

Security hardware is chosen for high reliability in extreme environmental conditions.



MetroLink Strategic Alliances

MetroLink has entered into mutually beneficial strategic alliances with some of the world's leading providers of proprietary applications and advanced security hardware.

When products and applications have become declassified for commercial use, MetroLink has secured the rights to deploy them in civilian applications.

All of MetroLink's security products and applications have been cleared for foreign export for use in the mining and energy sectors.

Strategic Alliances – Small Companies

A MetroLink partnership provides small, but innovative, security companies a number of strategic advantages including:

- ▶ Providing an effective sales and marketing effort that may not exist 'in-house',
- ▶ Opening new vertical markets outside a strategic partner's area of interest or sphere of influence,
- ▶ Developing new system's integration potential for the company's products and services.



Strategic Alliances - Large Companies

MetroLink has developed strategic relationships with a number of established security-technology companies based on:

- ▶ MetroLink's ability to work in especially volatile markets, especially those where our strategic partners desire to establish a footprint, but do not wish to do so on their own.
- ▶ MetroLink's close relationships with government leaders and key decision makers in a number of high-potential markets,
- ▶ MetroLink's ability to find new and innovative applications for the partner's products and services.

The logo for Avigilon, featuring the word "AVIGILON" in a bold, blue, sans-serif font, with the tagline "THE BEST EVIDENCE™" in a smaller font below it.The logo for Redline communications, featuring a stylized red and black graphic of a line or signal, followed by the text "Redline" in a bold, sans-serif font, with "communications" in a smaller font below it.The logo for SAIC, featuring the word "SAIC" in a bold, blue, sans-serif font, with the tagline "From Science to Solutions" in a smaller font below it.The logo for vocality, featuring a stylized red and black graphic of a signal or network, followed by the text "vocality" in a bold, sans-serif font, with "Efficient Networks" in a smaller font below it.The logo for FEDERAL SIGNAL, featuring a stylized red and black graphic of a signal or network, followed by the text "FEDERAL SIGNAL" in a bold, sans-serif font, with "Safety and Security Systems" in a smaller font below it, and the tagline "Advancing security and well-being." in a smaller font at the bottom.The logo for Cellcrypt, featuring a stylized green and black graphic of a signal or network, followed by the text "Cellcrypt" in a bold, sans-serif font.



MetroLink's Unique Capabilities

MetroLink is first and foremost a technology-based system's integrations company.

As such, MetroLink personnel have the unique ability to successfully integrate a wide variety of products and applications (many of which were formerly sold as 'stand-alone' systems) into a comprehensive end-to-end security solution.

Being equipment 'agnostic' allows MetroLink to select the best product or application for the client's requirement.



MetroLink Proprietary Systems



MetroLink is working in concert with a number of its strategic partners to develop proprietary 'in-house' security systems, unique to the industry, such as the **'SITE MAST-R'**, **QwikCom**, **'MIDI' Stake**, and **'SMART' Pole**.

MetroLink Technology Development

The key to success in the security industry is to be at least one-step ahead of the “bad guys”.

As such, MetroLink devotes a significant portion of its development effort in acquiring new technology and developing advanced security systems.

MetroLink is collaborating with a select group of manufacturers to produce a variety of ‘next-generation’ security products and services geared to meeting its mining and energy client’s needs.

MetroLink In-Country Partners



A critical element in MetroLink's strategy is developing strategic relationships with well-established and politically influential in-country partners.

In-country partnerships are geared to providing protective and physical security, personnel training, ongoing operations and maintenance.

In-country partnerships are essential in ensuring a successful outcome, especially when maneuvering through the multitude of regulatory requirements, varied cultural norms and potentially volatile business conditions that may be unique to an overseas market.

In Summary



MetroLink combines 'best-of-breed' products, applications and software, with specialized security support services, to provide a 'seamless' end-to-end package of cost-effective, yet reliable solutions and services.

MetroLink is equipped to support the security needs of the mining and energy sectors with a suite of solutions that are without peer in the worldwide security market-place.